



NEWMAN ASSOCIATES

May 17, 2010

To: Our Valued Customers

Subject: Price Changes

Due to the rapid rise in the cost of raw materials, we find it necessary to change prices on some of our product lines. Prices will be increased approximately 15% on Strut and Strut Fittings and approximately 7% to 10% on Pipe Hangers and Accessories. These new prices will be effective Monday, June 7, 2010.

If you have any questions regarding the price changes or require new pricing books, please contact your sales representative or our inside sales department at 781-329-4000 or 800-733-0089.

We thank you for your continued support through these most difficult times.

Sincerely,

Richard Tamulionis
Newman Associates Inc.

"The Construction Supply Specialists... Where Service Comes First"

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